

**PRODUCT TYPE:** FIBER OPTIC VIDEO, DATA AND AUDIO TRANSMISSION PRODUCTS

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Ethernet communication is used as the backbone for most access control and video solutions Siemens supplies nowadays.

Vanderbilt's sister-company ComNet specializes in the transmission and networking aspect of data, video, and audio, and can work seamlessly across any of the three standard communications media, as well as in multiple network architectures.

We are pleased to announce that as of July 2019, Siemens will have direct access to ComNet products and we will be in a position to support you in terms of system design, technical queries, and sales proposals.

This roll-out is agreed and aligned with the global Siemens Category Management.

All ComNet products come with a lifetime warranty, making ComNet an excellent choice for all single-source solutions for any transmission product needs.

The ComNet portfolio includes:

- Hardened Ethernet
- Commercial Ethernet
- Extended Ethernet
- Wireless Ethernet
- Optical Interfaces
- Power Systems

### **Ordering information**

The ComNet portfolio benefits from the same EDI/PMI material master and order process as Vanderbilt products, which means that any business relevant data like material master data and prices have been transferred automatically to Siemens and will be available to the local Siemens entities as of 12 August 2019.

### **Pricing and Project Support**

Portfolio and pricing have been agreed with Siemens SI HQ Category Management and were uploaded to Siemens via the PMI interface. If you face difficulties accessing the pricing, don't hesitate to contact your local Vanderbilt Sales representative. The ComNet product portfolio equally falls under the project discount support scheme which we have in place for SiPass and other Vanderbilt products. So, if you have existing or future projects to quote, please contact your local Sales representative to discuss project pricing.

### Typical applications

ComNet focus on providing innovative communications networking solutions to the Security Market, Intelligent Transportation System Market and Power Transportation and Distribution Industry. Verticals that ComNet current support include:

- Intelligent transportation systems (ITS)
- Industrial & Power Utilities
- Critical Infrastructure
- City Surveillance, including Government & Parking
- Campus (Corporate and Education)
- Airports & Seaports
- Stadiums & Venues

The portfolio covers both conditioned environments (Commercial), as well as unconditioned environments (Hardened) including:

- Temperature -40 to +75C operational
- Global coverage (due to temperature range)
- Cable products requiring unconditioned enclosure

### Support

The strategic integration between ComNet and Vanderbilt ensures that customers receive the same improved levels of service for both businesses from a centralized support team. The core ingredient of this evolution includes leveraging internal systems and supply chain and logistics structures.

What this means:

- Support by the Vanderbilt global Sales team with the established Vanderbilt regional sales contact persons and as documented in the “Siemens fact sheets”
- All orders for ComNet equipment are processed through Vanderbilt International at the same order entry point (through EDI)\*
- Access to a higher number of Technical Support staff, including pre-engineering support
- Local support in core languages, allowing geographical hubs to operate more effectively
- Access to a professional infrastructure that includes a call handling system for documentation and analysis
- Faster [Technical Support](#) delivered more efficiently, ensuring resolutions for any technical issues as quickly as possible
- ComNet Returns follow the same process as Vanderbilt, which can be found [here](#)

\*Please note that as per mutual agreement the supply chain and support to Siemens US is being kept separate due to Comnet's local presence in the US.

The relevant US contacts are:

**Sales:**

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VP of Sales  
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**North America Technical Support:**

North America Technical Support  
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Toll free: 1-855-976-8971  
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**Useful Links**

[ComNet Website](#)

[Product Documentation](#)

[Videos](#)

[Case Studies](#)

[White Papers](#)

[Marketing brochures](#)

[Application Notes](#)

**Introductory Trainings**

To raise awareness of this new portfolio, Vanderbilt will be holding a series of short 30 minutes sales/technical webinars introducing the ComNet portfolio along with a Q&A session. The sessions will be of benefit to your technical and sales colleagues.

	DE/AT/CH	EU (non DACH)	MEA	APAC
<b>Click here for registration:</b>	<a href="#">Registration for DACH</a>	<a href="#">Registration for EU/MEA</a>		<a href="#">Registration for APAC</a>
<b>Networking Solutions - Switches and Media Converters</b>	28.8.2019	22.8.2019		22.8.2019
<b>Extended Ethernet – Ethernet over Coax or UTP</b>	11.9.2019	29.8.2019		29.8.2019
<b>Wireless Ethernet and Analogue optical interfaces</b>	1.10.2019	12.9.2019		12.9.2019
<b>Time:</b>	9.00am, GMT+1 (Berlin)	9.00am, GMT (London)		3.00pm (Singapore/Beijing)
<b>Language:</b>	DE	EN		EN
<b>Duration:</b>	25min (+5min Q&A)			
<b>Presenters:</b>	<i>Intro:</i> Martin Hahn <i>Comnet:</i> Jens-Uwe Ludwig;	<i>Intro:</i> Martin Hahn <i>Comnet:</i> Iain Deuchars		<i>Intro:</i> Mark Russen <i>Comnet:</i> Tony Lau