



Vanderbilt's Technology Partner Portal

Dedicated platform highlights top integrated partners

This Vanderbilt Technology Partner Portal highlights the company's products and their integration with their leading partners.

As well as highlighting the integrated solutions' clear benefits, the portal also provides direct contact details for:

- ✓ General enquiries
- ✓ Technical enquiries
- ✓ Quotation enquiries

"Our Technology Partner Portal will be promoted across a full medium of digital marketing channels and allow users to filter according to product categories via an intuitive user interface."

Andrew Fulton, Strategic Business Development Director at Vanderbilt.



Features:

- ✓ Clear scope of what products integrate with Vanderbilt
- ✓ Filter according to product categories via an intuitive user interface
- ✓ Long-term guidance for customers
- ✓ Supplements inhouse technology expertise



"This dedicated technology partners page is a testament of Vanderbilt's commitment to being adaptable and agile. System integrators are demanding advanced services and solutions from their providers to deliver value for their customers. While Vanderbilt may be the best-in-class in our chosen sectors, choosing to partner with complimentary sector specialists like Video Management Solutions and workforce management makes sense."

Michael Byrden, Business Development Manager for Access Control at Vanderbilt

Benefits:

- ✓ Increased solution performance
- ✓ Reduce risks
- ✓ Discover new technology solutions
- ✓ Identify integrated solutions more efficiently, with greater insight

Key Partners include:

- ✓ Milestone
- ✓ Hanwha
- ✓ Dahua
- ✓ Lundix IT
- ✓ KNXlogic
- ✓ Genetec
- ✓ Advancis
- ✓ Cosmo
- ✓ Patriot Systems
- ✓ KONE

For more information on Vanderbilt's seamless integration with its leading partners, visit:
<https://vanderbiltindustries.com/technology-partners>

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